



Heating Contractor Comparison Form

Sources: North American Technical Excellence/NATE (natex.org), ENERGY STAR® (energystar.gov)

Knowing the model number of your current system and its maintenance history helps contractors provide estimates.

	Company 1	Company 2	Company 3
Heating Contractors			
Installs ENERGY STAR certified equipment.			
Will install and show you how to operate a programmable thermostat.			
Regularly installs high efficiency furnaces that are 90%+ efficient.			
Can install variable speed fans that help match the furnace to the duct system, offering quieter operation and saving electricity.			
Can install two-stage or modulating gas valves save energy by allowing the furnace to run at partial capacity.			
Will carefully evaluate the duct system and make the necessary repairs made to improve efficiency.			
Contractor and installer are certified by NATE (ask to see proof of certification).			
Provide a written bid based on a thorough on-site inspection.			
Method for determining proper sizing, taking into consideration the size of your house, level of insulation and efficiency of windows (best method is to use the "Manual J" sizing approach).			
Provide clear, written and itemized estimate allowing you to compare cost, efficiency and warranties. Model numbers, job schedule and warranty information are included.			
Length of time in business.			

This comparison form is intended to provide assistance in choosing a reputable contractor, and additional questions may be necessary before making a final selection. Smart Energy Living does not endorse any particular company.
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Be wary of guaranteed energy savings claims prior to a thorough inspection. Actual energy savings are unique to every home.			
Better Business Bureau status			
Licensing, Permits & Insurance			
Customer References			

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